

4th QUARTER OF 2017 SEPARATE STATEMENT OF FINANCIAL POSITION
as at 31 December 2017

<i>Code</i>	<i>ITEMS</i>	<i>Notes</i>	<i>Ending balance VND</i>	<i>Opening balance (Restated) VND</i>
100	A. CURRENT ASSETS		16,827,805,856,103	12,339,412,280,877
110	I. Financial assets		16,693,828,639,595	12,242,297,572,521
111	1. Cash and cash equivalents		103,783,162,949	79,916,652,448
111.1	1.1. Cash		103,783,162,949	79,916,652,448
111.2	1.2. Cash equivalents		-	-
112	2. Financial assets at fair value through profit and loss (FVTPL)		1,428,847,668,700	1,547,410,502,984
113	3. Held-to-maturity (HTM) investments		7,882,154,213,938	5,243,732,542,397
114	4. Loans		5,764,072,330,098	3,779,178,042,796
115	5. Available-for-sale (AFS) financial assets		1,438,705,918,000	1,544,452,382,300
116	6. Provision for impairment of financial assets and mortgage assets		(23,071,577,500)	(28,431,004,933)
117	7. Receivables		27,841,653,070	53,619,347,570
117.1	7.1. Receivables from disposal of financial assets		26,678,453,070	53,486,347,570
117.2	7.2. Receivables and accruals from dividend and interest income		1,163,200,000	133,000,000
117.3	7.2.1. Receivables from due dividend and interest income		-	133,000,000
117.4	7.2.2. Accruals for undue dividend and interest income		1,163,200,000	-
118	8. Advances to suppliers		17,069,462,403	21,097,941,836
119	9. Receivables from services provided by the Company		43,720,116,252	16,280,771,391
122	10. Other receivables		26,007,584,648	962,886,386
129	11. Provision for impairment of receivables		(15,301,892,963)	(15,922,492,654)
130	II. Other current assets		133,977,216,508	97,114,708,356
131	1. Advances		8,887,124,630	9,017,820,063
132	2. Tools and supplies		53,710,015	-
133	3. Short-term prepaid expenses		9,234,893,747	6,595,589,310
134	4. Short-term deposits, collaterals and pledges		826,778,960	788,236,660
137	5. Other current assets		114,974,709,156	80,713,062,323

4th QUARTER OF 2017 SEPARATE STATEMENT OF FINANCIAL POSITION (continued)
as at 31 December 2017

<i>Code</i>	<i>ITEMS</i>	<i>Notes</i>	<i>Ending balance VND</i>	<i>Opening balance (Restated) VND</i>
200	B. NON-CURRENT ASSETS		1,417,592,466,761	1,286,854,941,984
210	I. Long-term financial assets		1,051,305,755,535	961,888,341,964
212	1. Investments		1,051,305,755,535	961,888,341,964
212.1	1.1. HTM investments		130,424,472,600	41,007,379,429
212.2	1.2. Investments in subsidiaries		342,000,000,000	342,000,000,000
212.3	1.3. Investment in associates		578,881,282,935	578,880,962,535
220	II. Fixed assets		160,717,459,414	130,942,054,683
221	1. Tangibles fixed assets		32,884,324,482	12,465,824,484
222	1.1. Cost		114,066,413,782	88,820,943,780
223a	1.2. Accumulated depreciation		(81,182,089,300)	(76,355,119,296)
227	2. Intangible fixed assets		127,833,134,932	118,476,230,199
228	2.1. Cost		185,797,815,306	172,131,638,666
229a	2.2. Accumulated amortisation		(57,964,680,374)	(53,655,408,467)
230	III. Investment properties		-	-
240	IV. Construction in progress		47,154,474,755	46,777,509,012
250	V. Other long-term assets		158,414,777,057	147,247,036,325
251	1. Long-term deposits, collaterals and pledges		19,401,533,466	19,090,729,716
252	2. Long-term prepaid expenses		33,124,124,653	25,715,399,837
253	3. Deferred income tax assets		70,889,118,938	82,440,906,772
254	4. Payment for Settlement Assistance Fund		20,000,000,000	20,000,000,000
255	5. Other long-term assets		15,000,000,000	
260	VI. Provision for impairment of long-term assets		-	-
270	TOTAL ASSETS		18,245,398,322,864	13,626,267,222,861

4th QUARTER OF 2017 SEPARATE STATEMENT OF FINANCIAL POSITION (continued)
as at 31 December 2017

Code	ITEMS	Notes	Ending balance VND	Opening balance (Restated) VND
300	C. LIABILITIES		10,093,548,452,074	6,053,716,967,556
310	I. Current liabilities		9,348,287,410,352	5,829,448,875,271
311	Short-term borrowings and financial leases		8,503,887,663,684	4,819,340,678,085
312	a. Short-term borrowings		8,503,887,663,684	4,819,340,678,085
316	2. Short-term bonds		199,871,666,661	376,000,000,000
318	3. Payables for securities trading activities		-	39,617,787,653
320	4. Short-term trade payables		10,609,963,320	8,440,251,888
321	5. Short-term advance to customers		5,119,599,349	4,141,733,170
322	6. Statutory obligation		123,658,717,223	64,767,844,267
323	7. Payables to employees		38,722,549,261	4,360,744,168
324	8. Employee benefits		9,298,247	10,044,447
325	9. Short-term accrued expenses		93,013,579,468	61,409,306,509
327	10. Short-term unearned revenue		-	62,666,666
329	11. Other short-term payables		188,465,511,079	299,779,679,507
331	12. Bonus and welfare fund		184,928,862,060	151,518,138,911
340	II. Non-current liabilities		745,261,041,722	224,268,092,285
346	1. Long-term bonds		569,300,000,000	199,651,666,665
356	2. Deferred income tax payables		175,961,041,722	24,616,425,620
400	D. OWNERS' EQUITY		8,151,849,870,790	7,572,550,255,305
410	I. Owners' equity		8,151,849,870,790	7,572,550,255,305
411	1. Share capital		5,027,878,981,200	4,927,409,917,200
411.1	1.1. Capital contribution		5,000,636,840,000	4,900,636,840,000
411.1a	a. Ordinary shares		5,000,636,840,000	4,900,636,840,000
411.2	1.2. Share premium		29,482,756,034	29,265,860,000
411.5	1.3. Treasury shares		(2,240,614,834)	(2,492,782,800)
412	2. Difference from revaluation of assets at fair value		574,216,049,874	598,524,068,082
414	3. Charter capital supplementary reserve		352,412,398,796	308,560,605,893
415	4. Operational risk and financial reserve		267,904,804,112	224,053,011,209
417	5. Undistributed profit		1,929,437,636,808	1,514,002,652,921
417.1	5.1 Realized profit		1,953,454,426,784	1,566,631,698,318
417.2	5.2 Unrealized profit		(24,016,789,976)	(52,629,045,397)
420	II. Other sources and funds		-	-
440	TOTAL LIABILITIES AND OWNERS' EQUITY		18,245,398,322,864	13,626,267,222,861

4th QUARTER OF 2017 SEPARATE STATEMENT OF FINANCIAL POSITION (continued)
as at 31 December 2017

OFF-BALANCE SHEET ITEMS

<i>Code</i>	<i>ITEMS</i>	<i>Notes</i>	<i>Ending balance</i>	<i>Opening balance</i>
	A. ASSETS OF THE COMPANY AND ASSETS MANAGED UNDER AGREEMENTS			
005	Foreign currencies <i>USD</i>		-	-
006	Outstanding shares (number of shares)		499,849,370	489,825,250
007	Treasury shares (number of shares)		214,314	238,434
008	Financial assets listed/registered for trading at Vietnam Securities Depository of the Company (VND)		881,101,020,000	950,202,910,000
009	Non-traded financial assets deposited at Vietnam Securities Depository of the Company (VND)		10,485,780,000	10,552,040,000
010	Awaiting financial assets of the Company (VND)		5,520,000	4,660,000
012	Financial assets which have not been deposited at Vietnam Securities Depository of the Company (VND)		380,192,020,000	461,509,810,000
013	Entitled financial assets of the Company (VND)		660,000	2,430,000
	B. ASSETS AND PAYABLES UNDER AGREEMENT WITH INVESTORS			
021	Financial assets listed/registered at Vietnam Securities Depository of investors (VND)		33,276,995,380,000	26,872,935,050,000
021.1	<i>Unrestricted financial assets</i>		27,586,903,680,000	22,283,452,350,000
021.2	<i>Restricted financial assets</i>		572,565,500,000	682,966,010,000
021.3	<i>Mortgaged financial assets</i>		4,435,948,560,000	3,600,644,250,000
021.4	<i>Blocked financial assets</i>		30,525,850,000	15,664,600,000
021.5	<i>Financial assets awaiting for settlement</i>		651,051,790,000	290,207,840,000

4th QUARTER OF 2017 SEPARATE STATEMENT OF FINANCIAL POSITION (continued)
as at 31 December 2017

OFF-BALANCE SHEET ITEMS (continued)

<i>Code</i>	<i>ITEMS</i>	<i>Notes</i>	<i>Ending balance VND</i>	<i>Opening balance VND</i>
	B. ASSETS AND PAYABLES UNDER AGREEMENT WITH INVESTORS (continued)			
022	Non-traded financial assets deposited at Vietnam Securities Depository of the Company ("VSD")		1,537,141,910,000	1,652,187,760,000
022.1	<i>Unrestricted and non-traded financial assets deposited at VSD</i>		<i>1,382,746,250,000</i>	<i>1,447,750,000,000</i>
022.2	<i>Restricted and non-traded financial assets deposited at VSD</i>		<i>52,256,010,000</i>	<i>102,298,110,000</i>
022.3	<i>Mortgaged and non-traded financial assets deposited at VSD</i>		<i>102,139,650,000</i>	<i>102,139,650,000</i>
023	Financial assets awaiting for arrival of investors		558,055,700,000	277,151,500,000
024b	Financial assets unlisted/unregistered at VSD of investors		587,746,830,000	40,192,750,000
025	Entitled financial assets of investors		20,760,290,000	49,722,960,000
026	Investors' deposits		4,016,678,482,634	1,630,987,771,952
027	Investors' deposits for securities trading activities managed by the Company		3,834,955,125,947	1,616,354,145,533
027.1	Investors' deposits at VSD		145,075,049,045	-
028	Investors' synthesizing deposits for securities trading activities		17,567,220,094	5,034,657,285
030	Deposits of securities issuers		19,081,087,548	9,598,969,134
031	Payables to investors - investors' deposits for securities trading activities managed by the Company		3,980,030,174,992	1,616,354,145,533
031.1	<i>Payables to domestic investors for securities trading activities managed by the Company</i>		<i>3,834,932,579,377</i>	<i>1,509,185,425,722</i>
031.2	<i>Payables to foreign investors for securities trading activities managed by the Company</i>		<i>145,097,595,615</i>	<i>107,168,719,811</i>

4th QUARTER OF 2017 SEPARATE STATEMENT OF FINANCIAL POSITION (continued)
as at 31 December 2017

OFF-BALANCE SHEET ITEMS (continued)

<i>Code</i>	<i>ITEMS</i>	<i>Notes</i>	<i>Ending balance VND</i>	<i>Opening balance VND</i>
	B. ASSETS AND PAYABLES UNDER AGREEMENT WITH INVESTORS (continued)			
032	Payables to securities issuers		17,697,679,784	8,894,522,160
035	Dividend, bond principal and interest payables		1,383,407,764	704,446,974

Ms. Nguyen Thi Hai Anh
Prepared by

Ms. Hoang Thi Minh Thuy
Chief Accountant

Mr. Nguyen Hong Nam
Deputy Chief Executive Officer

Ho Chi Minh City, Vietnam

19 January 2018

Saigon Securities Incorporation

B02a-CTCK

4th QUARTER OF 2017 SEPARATE INCOME STATEMENT (continued)
for the three-month period ended 31 December 2017

Code	ITEMS	Notes	4 th Quarter		Accumulated	
			Current year VND	Previous year (restated) VND	Current year VND	Previous year (restated) VND
	I. OPERATING INCOME					
01	1. Gain from financial assets at fair value through profit and loss (FVTPL)		189,599,053,851	124,994,480,372	667,328,486,350	683,807,777,360
01.1	1.1 Gain from disposal of financial assets at FVTPL		86,505,447,026	21,601,799,078	258,242,105,970	285,136,192,295
01.2	1.2 Gain from revaluation of financial assets at FVTPL		99,939,392,825	99,090,982,409	362,650,941,804	357,461,895,280
01.3	1.3 Dividend, interest income from financial assets at FVTPL		3,154,214,000	4,301,698,885	46,435,438,576	41,209,689,785
02	2. Gain from held-to-maturity (HTM) investments		134,360,549,127	94,878,986,749	450,841,497,661	344,889,714,807
03	3. Gain from loans and receivables		150,854,162,367	109,779,933,200	519,650,863,341	429,400,211,341
04	4. Gain from available-for-sale (AFS) financial assets		123,508,592,816	46,249,436,580	257,264,125,857	341,419,596,879
06	5. Revenue from brokerage services		311,414,085,237	85,619,490,097	781,816,478,034	383,359,949,225
07	6. Revenue from underwriting and issuance agency services		720,000,000	1,038,000,000	6,970,000,000	11,238,000,000
08	7. Revenue from securities investment advisory services		5,629,740,534	20,666,793,228	12,658,279,588	26,870,026,795
09	8. Revenue from securities custodian services		3,367,839,189	2,883,290,611	13,106,660,608	9,582,231,035
10	9. Revenue from financial advisory services		89,962,779,953	57,277,086,365	104,386,740,785	95,374,902,451
11	10. Revenue from other operating activities		3,408,738,310	64,069,838,990	30,064,853,287	83,450,527,783
20	Total operating revenue		1,012,825,541,384	607,457,336,192	2,844,087,985,511	2,409,392,937,676

Saigon Securities Incorporation

B02a-CTCK

4th QUARTER OF 2017 SEPARATE INCOME STATEMENT (continued)
for the three-month period ended 31 December 2017

Code	ITEMS	Notes	4 th Quarter		Accumulated	
			Current year VND	Previous year (restated) VND	Current year VND	Previous year (restated) VND
	II. OPERATING EXPENSES					
21	1. Loss from financial assets at fair value through profit and loss (FVTPL)		195,324,839,423	139,747,867,367	486,263,228,951	367,176,792,008
21.1	1.1 Loss from disposal of financial assets at FVTPL		105,325,172,116	101,693,910,471	157,754,346,488	131,714,435,266
21.2	1.2 Loss from revaluation of financial assets at FVTPL		89,794,468,440	37,894,724,387	327,790,083,420	234,493,830,472
21.3	1.3 Transaction costs of acquisition of financial assets at FVTPL		205,198,867	159,232,509	718,799,043	968,526,270
23	2. Loss from revaluation of AFS financial assets arising from reclassification		-	1,157,333,388	1,468,135,635	1,233,535,166
24	3. Provision expense for diminution in value and impairment of financial assets and doubtful debts and borrowing costs of loans		16,350,053,429	146,702,717,591	(50,808,499,167)	177,853,152,433
26	4. Expenses for proprietary trading activities		24,363,047,569	23,637,383,090	98,558,298,482	86,494,098,912
27	5. Expenses for brokerage services		178,455,124,496	73,632,762,280	515,662,908,804	302,641,546,064
28	6. Expenses for underwriting and issuance agency services		337,959,712	-	448,237,668	-
29	7. Expenses for securities investment advisory services		4,621,840,026	4,604,707,148	17,339,245,420	14,199,460,041
30	8. Expenses for securities custodian services		5,010,052,609	3,698,509,617	18,364,941,338	14,217,781,607
31	9. Expenses for financial advisory services		43,072,392,619	12,232,791,251	62,842,511,908	26,015,542,418
32	10. Other operating expenses		12,271,318,750	18,661,377,696	34,803,681,061	40,874,338,400
40	Total operating expenses		479,806,628,633	424,075,449,428	1,184,942,690,100	1,030,706,247,049

4th QUARTER OF 2017 SEPARATE INCOME STATEMENT (continued)
for the three-month period ended 31 December 2017

Code	ITEMS	Notes	4 th Quarter		Accumulated	
			Current year VND	Previous year (restated) VND	Current year VND	Previous year (restated) VND
	III. FINANCE INCOME					
41	1. Realized and unrealized gain from changes in foreign exchange rates		-	-	25,127	65,975,908
42	2. Dividend from investment in subsidiaries, associates and interest income from demand deposits		6,002,761,142	3,495,659,658	112,672,178,230	73,523,333,952
43	3. Gain from disposal of investments in subsidiaries, associates and joint ventures			-	-	-
50	Total finance income		6,002,761,142	3,495,659,658	112,672,203,357	73,589,309,860
	IV. FINANCE EXPENSES					
51	1. Realized and unrealized loss from changes in foreign exchange rates		435,203,420	2,246,661	1,777,511,026	117,028,560
52	2. Borrowing costs		105,008,676,494	69,707,955,837	343,581,229,539	269,221,826,624
53	3. Loss from disposal of investments in subsidiaries, associates and joint ventures			-	-	-
54	4. Reversal of provision for long-term financial investments		-	-	-	-
60	Total finance expenses		105,443,879,914	69,710,202,498	345,358,740,565	269,338,855,184
61	V. SELLING EXPENSES		-	-	-	-
62	VI. GENERAL AND ADMINISTRATIVE EXPENSES		53,132,695,654	32,509,596,731	150,921,257,712	124,429,977,118
70	VII. OPERATING PROFIT		380,445,098,325	84,657,747,193	1,275,537,500,491	1,058,507,168,185

4th QUARTER OF 2017 SEPARATE INCOME STATEMENT (continued)
for the three-month period ended 31 December 2017

Code	ITEMS	Notes	4 th Quarter		Accumulated	
			Current year VND	Previous year (restated) VND	Current year VND	Previous year (restated) VND
	VIII. OTHER INCOME AND EXPENSES					
71	Other income		490,045,324	1,046,767,544	2,871,235,714	2,628,448,016
72	Other expenses		58,374,746	60,519,452	165,473,587	125,318,541
80	Total other operating profit		431,670,578	986,248,092	2,705,762,127	2,503,129,475
90	IX. PROFIT BEFORE TAX		380,876,768,903	85,643,995,285	1,278,243,262,618	1,061,010,297,660
91	Realized profit		370,866,195,067	24,447,737,263	1,243,555,800,616	938,042,232,852
92	Unrealized profit		10,010,573,836	61,196,258,022	34,687,462,002	122,968,064,808
100	X. CORPORATE INCOME TAX (CIT) EXPENSES		73,197,659,707	14,646,382,547	224,233,157,861	185,691,271,689
100.1	Current CIT expense		77,357,405,990	43,518,450,132	206,606,163,446	205,240,962,817
100.2	Deferred CIT (income)/expense		(4,159,746,283)	(28,872,067,585)	17,626,994,415	(19,549,691,128)
200	XI. PROFIT AFTER TAX		307,679,109,196	70,997,612,737	1,054,010,104,757	875,319,025,970

4th QUARTER OF 2017 SEPARATE INCOME STATEMENT (continued)
for the three-month period ended 31 December 2017

Code	ITEMS	Notes	4 th Quarter		Accumulated	
			Current year VND	Previous year (restated) VND	Current year VND	Previous year (restated) VND
300	XII. OTHER COMPREHENSIVE INCOME AFTER TAX		(225,200,956,921)	87,849,651,016	(24,308,018,208)	(35,610,127,830)
301	1. Gain/ (Loss) from revaluation of AFS financial assets		(225,200,956,921)	87,849,651,016	(24,308,018,208)	(35,610,127,830)
400	TOTAL OTHER COMPREHENSIVE INCOME		(225,200,956,921)	87,849,651,016	(24,308,018,208)	(35,610,127,830)

Ms. Nguyen Thi Hai Anh
Prepared by

Ms. Hoang Thi Minh Thuy
Chief Accountant

Mr. Nguyen Hong Nam
Deputy Chief Executive Officer

Ho Chi Minh City, Vietnam

19 January 2018

4th QUARTER OF 2017 SEPARATE STATEMENT OF CASH FLOW
for the fiscal year ended 31 December 2017

Code	ITEMS	Notes	Accumulated	
			Current year VND	Previous year (restated) VND
	I. CASH FLOWS FROM OPERATING ACTIVITIES			
01	1. Profit before tax		1,278,243,262,618	1,061,010,297,660
02	2. Adjustments for:		(701,020,207,292)	(540,723,730,447)
03	Depreciation and amortization expense		11,480,281,614	8,869,581,045
04	Provisions		(620,599,691)	12,491,380,694
05	(Gain)/Loss from changes in unrealised foreign exchange rate		173,396,382	-
06	Interest expenses		343,901,229,535	269,313,493,289
07	Gain from investment activities		(458,452,123,615)	(286,905,971,801)
08	Accrued interest income		(597,056,891,517)	(544,488,668,219)
09	Other adjustments		(445,500,000)	(3,545,455)
10	3. Increase in non-monetary expenses		323,898,791,622	264,158,370,571
11	Loss from revaluation of financial assets at FVTPL		327,790,083,420	234,493,830,472
13	(Reversal of provision)/ Loss from impairment of loans		(5,359,427,433)	28,431,004,933
14	Loss from revaluation of AFS financial assets arising from reclassification		1,468,135,635	1,233,535,166
16	Provision expenses for long-term financial investment		-	-
18	4. Decrease in non-monetary income		(588,944,478,061)	(624,669,938,181)
19	Gain from revaluation of financial assets at FVTPL		(362,650,941,804)	(357,461,895,279)
20	Gain from revaluation of AFS financial assets arising from reclassification		(226,293,536,257)	(267,208,042,901)
30	Operating profit before changes in working capital		312,177,368,887	159,774,999,603
31	Increase/ (decrease) in financial assets at FVTPL		379,032,638,757	(36,166,095,029)
32	Increase/ (decrease) in HTM investments		(491,171,360,987)	699,290,399,581
33	Increase/ (decrease) in loans		(1,984,894,287,302)	(145,105,474,216)
34	Increase/ (decrease) in AFS financial assets		226,707,855,613	(167,196,709,943)
35	(Increase)/ decrease in receivables from disposal of financial assets		26,807,894,500	(50,954,500,000)
37	(Increase)/ decrease in receivables from services provided by the Company		(27,439,344,861)	(10,332,083,426)
39	(Increase)/ decrease in other receivables		(26,177,045,979)	947,613,347
40	Increase/ (Decrease) in other assets		(49,184,661,415)	142,443,999,840
41	Increase/ (decrease) in payable expenses (excluding interest expenses)		9,989,955,599	5,115,475,657
42	Increase/ (decrease) prepaid expenses		(10,048,029,253)	(22,429,859,266)
43	Current income tax paid		(172,767,207,588)	(230,876,957,831)
44	Interest expenses paid		(321,966,912,179)	(284,596,104,748)
45	Increase/ (decrease) in trade payables		(39,736,908)	5,432,870,276
46	Increase/(decrease) in welfare benefits		(746,200)	2,990,600
47	Increase/(decrease) in statutory obligation		25,051,917,098	5,609,307,262
48	Increase/ (decrease) in payables to employees		34,361,805,093	802,241,764
50	Increase/ (decrease) in other payables		(150,964,526,950)	(165,847,723,699)
51	Other receipts from operating activities		596,143,433,217	574,523,575,137
	- Interest received		596,026,691,517	560,687,841,337
	- Other receipts		116,741,700	13,835,733,800
52	Other payments for operating activities		(28,447,874,665)	(39,743,402,871)
60	Net cash flows from/(used in) operating activities		(1,652,828,865,523)	440,694,562,039

4th QUARTER OF 2017 SEPARATE STATEMENT OF CASH FLOW (continued)
for the fiscal year ended 31 December 2017

Code	ITEMS	Notes	Accumulated	
			Current year VND	Previous year (restated) VND
	II. CASH FLOWS FROM INVESTING ACTIVITIES			
61	Purchase and construction of fixed assets, investment properties and other long-term assets		(34,262,376,598)	(63,567,262,151)
62	Proceeds from disposal and sale of fixed assets, investment properties and other long-term assets		445,500,000	3,545,455
63	Cash payments for investment in subsidiaries, associates, joint ventures and other investments		(6,253,000,320,400)	(3,944,187,436,000)
64	Cash receipt from capital withdrawal from subsidiaries, associates, joint ventures and other investments		4,028,100,000,000	2,421,100,000,000
65	Dividends from long-term investments received		445,901,174,423	281,815,526,253
70	Net cash flow used in investing activities		(1,812,816,022,575)	(1,304,835,626,443)
	III. CASH FLOWS FROM FINANCING ACTIVITIES			
71	Cash receipt from issuance of shares, or capital contributed by shareholders		100,469,064,000	99,980,000,000
72	Repayment of capital contributed by shareholders, repurchase of issued shares		-	(2,322,300,400)
73	Drawdown of borrowings		49,501,155,932,980	32,403,034,307,330
73.2	- Other borrowings		49,501,155,932,980	32,403,034,307,330
74	Repayment of borrowings		(45,623,408,947,381)	(31,609,041,596,782)
74.3	- Other repayment of borrowings		(45,623,408,947,381)	(31,609,041,596,782)
76	Dividends, profit distributed to shareholders		(488,704,651,000)	(478,935,287,000)
80	Net cash flow from financing activities		3,489,511,398,599	412,715,123,148

4th QUARTER OF 2017 SEPARATE STATEMENT OF CASH FLOW (continued)
for the fiscal year ended 31 December 2017

Code	ITEMS	Notes	Accumulated	
			Current year VND	Previous year (restated) VND
90	IV. NET INCREASE/ (DECREASE) IN CASH DURING THE PERIOD		23,866,510,501	(451,425,941,256)
101	V. CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR		79,916,652,448	531,342,593,641
101.1	Cash		79,916,652,448	396,342,593,641
101.2	Cash equivalents		-	135,000,000,000
103	VI. CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR		103,783,162,949	79,916,652,385
103.1	Cash		103,783,162,949	79,916,652,385
103.2	Cash equivalents		-	-

4th QUARTER OF 2017 SEPARATE STATEMENT OF CASH FLOW (continued)
for the fiscal year ended 31 December 2017

CASH FLOWS FROM BROKERAGE AND TRUST ACTIVITIES OF THE CUSTOMERS

Code	ITEMS	Notes	Accumulated	
			Current year VND	Previous year VND
	I. Cash flows from brokerage and trust activities of the customers			
01	1. Cash receipts from disposal of brokerage securities of customers		158,362,644,597,181	76,974,085,890,096
02	2. Cash payments for acquisition of brokerage securities of customers		(151,564,405,275,980)	(82,179,697,180,977)
07	3. Cash receipts for settlement of securities transactions of customers		(4,094,047,857,546)	7,335,183,804,235
07.1	4. Investor's deposit at VSD		145,075,049,043	
11	5.. Cash payments for custodian fees of customers		(11,620,149,721)	(9,562,903,693)
14	6. Cash receipt from securities issuers		1,893,296,516,813	177,843,005,200
15	7. Cash payment to securities issuers		(2,345,252,169,108)	(1,910,914,649,800)
20	Net increase in cash during the period		2,385,690,710,682	386,937,965,061
30	II. Cash and cash equivalents of customers at the beginning of the year		1,630,987,771,952	1,244,049,806,891
31	Cash at banks at the beginning of the year:		1,630,987,771,952	1,244,049,806,891
32	- Investors' deposits managed by the Company for securities trading activities		1,616,354,145,533	1,239,463,316,338
33	- Investors' synthesizing deposits for securities trading activities		5,034,657,285	2,192,903,193
35	- Deposits of securities issuers		9,598,969,134	2,393,587,360

4th QUARTER OF 2017 SEPARATE STATEMENT OF CASH FLOW (continued)
for the fiscal year ended 31 December 2017

CASH FLOWS FROM BROKERAGE AND TRUST ACTIVITIES OF THE CUSTOMERS (continued)

Code	ITEMS	Notes	Accumulated	
			Current year VND	Previous year VND
40	III. Cash and cash equivalents of the customers at the end of the period (40 = 20 + 30)		4,016,678,482,634	1,630,987,771,952
41	Cash at banks at the end of the period		4,016,678,482,634	1,630,987,771,952
42	Investors' deposits managed by the Company for securities trading activities		3,980,030,174,992	1,616,354,145,533
43	Investors' synthesizing deposits for securities trading activities		17,567,220,094	5,034,657,285
45	Deposits of securities issuers		19,081,087,548	9,598,969,134

Ms. Nguyen Thi Hai Anh
Prepared by

Ms. Hoang Thi Minh Thuy
Chief Accountant

Mr. Nguyen Hong Nam
Deputy Chief Executive Officer

Ho Chi Minh City, Vietnam

19 January 2018

4th QUARTER OF 2017 SEPARATE STATEMENT OF CHANGES IN OWNERS' EQUITY
for the fiscal year ended 31 December 2017

ITEMS	Notes	Opening balance (restated)		Increase/(Decrease)				Ending balance	
		01/01/2016	01/01/2017	Previous year (restated)		Current year		31/12/2016 (restated)	31/12/2017
				Increase	Decrease	Increase	Decrease		
		VND	VND	VND	VND	VND	VND	VND	VND
A	B	1	2	3	4	5	6	7	8
I. CHANGES IN OWNERS' EQUITY									
1. Share capital		4,829,752,217,600	4,927,409,917,200	97,677,699,600	(20,000,000)	100,290,896,034	178,167,966	4,927,409,917,200	5,027,878,981,200
1.1. Ordinary share		4,800,636,840,000	4,900,636,840,000	100,000,000,000	-	100,000,000,000	-	4,900,636,840,000	5,000,636,840,000
1.2. Share premium		29,285,860,000	29,265,860,000	-	(20,000,000)	290,896,034	(74,000,000)	29,265,860,000	29,482,756,034
1.3. Treasury share		(170,482,400)	(2,492,782,800)	(2,322,300,400)	-	-	252,167,966	(2,492,782,800)	(2,240,614,834)
2. Charter capital supplementary reserve		265,965,319,999	308,560,605,893	42,595,285,894	-	43,851,792,903	-	308,560,605,893	352,412,398,796
3. Operational risk and financial reserve		181,457,725,315	224,053,011,209	42,595,285,894	-	43,851,792,903	-	224,053,011,209	267,904,804,112
4. Difference from revaluation of financial assets at fair value		634,134,195,908	598,524,068,082	522,159,610,919	(557,769,738,745)	572,211,540,410	(596,519,558,618)	598,524,068,082	574,216,049,874
5. Undistributed profit		1,263,344,516,991	1,514,002,652,921	1,109,812,856,443	(859,154,720,513)	1,383,288,812,867	(967,853,828,981)	1,514,002,652,921	1,929,437,636,808
5.1. Realized profit		1,421,372,044,016	1,566,631,698,318	769,920,544,343	(624,660,890,041)	1,025,764,074,337	(638,941,345,871)	1,566,631,698,318	1,953,454,426,784
5.2. Unrealized profit		(158,027,527,025)	(52,629,045,397)	339,892,312,100	(234,493,830,472)	357,524,738,530	(328,912,483,110)	(52,629,045,397)	(24,016,789,976)
TOTAL		7,174,653,975,813	7,572,550,255,305	1,814,840,738,750	(1,416,944,459,258)	2,143,494,835,117	(1,564,195,219,633)	7,572,550,255,305	8,151,849,870,790

4th QUARTER OF 2017 SEPARATE STATEMENT OF CHANGES IN OWNERS' EQUITY (continued)
for the fiscal year ended 31 December 2017

Items	Notes	Opening balance (restated)		Increase/(Decrease)				Ending balance	
		01/01/2016	01/01/2017	Previous year (restated)		Current year		31/12/2016 (restated)	31/12/2017
				Increase	Decrease	Increase	Decrease		
		VND	VND	VND	VND	VND	VND	VND	VND
A	B	1	2	3	4	5	6	7	8
II. OTHER COMPREHENSIVE INCOME									
Gain/(Loss) from revaluation of AFS financial assets		634,134,195,908	598,524,068,082	522,159,610,919	(557,769,738,745)	572,211,540,410	(596,519,558,618)	598,524,068,082	574,216,049,874
TOTAL		634,134,195,908	598,524,068,082	522,159,610,919	(557,769,738,745)	572,211,540,410	(596,519,558,618)	598,524,068,082	574,216,049,874

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Ho Chi Minh City, Vietnam

19 January 2018